CDRA President’s Message

Coronavirus Effect Blows Wind of Change

by Terry Weaver, President
USA Gypsum
Denver, PA

A microscopic organism in China has caused a hurricane of change.

C&D World 2020— one month in history. The U.S. entered March 2020 riding an 11-year economic expansion! Finding qualified workers and end markets to manage record volumes of reclaimed materials were the biggest challenges C&D recyclers faced. Attendees of C&D World in Las Vegas were optimistic, but the Covid-19 was casting a cloud of uncertainty, as described by Keynote Speaker Ed Sullivan, the economist who presented several possible outcomes. The economy exited March heading into one of the sharpest downturns on record.

Leaving Las Vegas: Returning from C&D World, the coronavirus had so suddenly transformed the marketplace that statistics, which look backward, resemble glimpses from a vanished world. Members grappled with protecting employees and regulations that a month ago were unimaginable. C&D markets are regional, and the virus affect is no exception. A patchwork of lock downs varying from complete construction shutdowns, to merely slowing the pace, disrupted the industry.

(危 机) Chinese word for “crisis” is “danger” and “opportunity”.

There is no doubt that a crisis causes many problems, but it also creates opportunity for transformational change. During each crisis, some companies disappear, others retreat and wait for a clear sign to return to normal that may never appear, and still others emerge stronger. As the economy reopens, we need to consider how the crisis and uncertainty in construction will influence the future of C&D recycling.

Continued on page 2
President’s Message (Continued from page 1)

Resilience comes from working through difficult problems. There is considerable work ahead, but our strongest success comes from working together as the CDRA has a long history of doing. Staff and volunteers have responded with increased focus on rapidly evolving issues. Biweekly calls were held with recyclers spread across the country to evaluate market conditions and identify areas where the CDRA can assist.

New Normal Risk Management requires an entire new plan for managing pandemics. Most of our members and their employees are on the frontline and do not have the luxury of working from home. Pandemic guidance tailored to C&D Recycling is needed including employee education, hygiene, staff movement, sick leave policies, and absenteeism. Planning should also include operational issues—managing physical paperwork contact, supply chain and minimizing the interruption of essential services such as transportation and security.

Sustainability was a corporate America buzzword. The crisis changes this. The press reports municipalities and companies from Starbucks to General Motors paused some social responsibility programs such as curbside recycling and relaxing single use bans such as plastic bags and polystyrene. This change will most likely extend to C&D recycling.

Legislative and Regulatory issues are more important than ever as government takes a larger role in daily business activities. LEED projects have had C&D recycling interrupted due to the operational issues, and waivers need to be defined. There is renewed interest in an infrastructure stimulus and the CDRA needs to be at the table.

End Product markets will change in response to supply chain disruptions and reduced energy costs. Existing end markets need to be re-evaluated and new markets identified.

Collaborate Innovate Advance: The economic response to the coronavirus will play out over months and perhaps years, but opportunities will surface. They always do. Thanks to the dedication of volunteers who are some of the brightest minds in the industry and member generosity, the CDRA has the resources to tackle these issues, but we cannot act recklessly. The solution is us. Nobody is going to solve this for us. This is the moment for the CDRA to really come together.
2020 SPONSOR MEMBERS

The CDRA offers valuable sponsor level membership opportunities to those who support the work of the association to promote and defend the environmentally sound recycling of Construction and Demolition (C&D) material through a diverse and unified voice of members committed to sustainability.

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Details on how to become a sponsor level member on page 2
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Have a story you’d like published in the CDRA Newsletter?

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CDRA Convention Committee

That’s A Wrap!

By Paul Kuhar, CDRA Convention Committee Chair and Vice President
Construction and Demolition Recycling Association (CDRA)

C&D World 2020 co-located this year with ConExpo-Con/Agg in Las Vegas, which yet again proved to be an amazing conference demonstrating some of the latest advancements in technology and end market developments. Attendees got to hear from Ed Sullivan of the Portland Cement Association on the Construction Industry economic forecast, a presentation packed full of very important information, especially given the circumstances that were unfolding around us pertaining to the COVID-19 virus. C&D World ended the conference with a power panel of industry leaders discussing unique and creative ways they were diverting and recycling materials that otherwise seemed hard to manage in their marketplaces.

I would like to congratulate our C&D World 2020 winners:
Construction & Demolition Recycling Hall of Fame: John Kurtz/Kurtz Bros.
CDRA Recycler of the Year: DTG
CDRA Member of the Year: Brandon Lapsys/Komptech Americas

CDRA Best Practices in Safety:
Gold: DTG Recycling, Lautenbach Industries, Michael Brothers Hauling and Recycling, TAZ Recycling
Silver: Mazza Recycling, Premier Recycle
Participant: R&B Debris

We appreciate all of your hard work and commitment to the CDRA and C&D Recycling.

Continued on page 9
End Markets Committee Update

by Bernie Laber & John Thomas, Co-Chairs of the End Markets Development Committee
Construction and Demolition Recycling Association (CDRA)

There are so many things that connect us – as humans, as companies, as members of the CDRA! For businesses in the Construction & Demolition recycling industry, one area that connects us all is the need to have an outlet for the material that we process, transport, or create. In one way or another, whether you operate as a processor, hauler, or manufacturer of equipment, you are concerned about end markets. At the 2019 annual CDRA conference when asked what most impacted our members, in breakout groups that spanned regions and roles, end markets topped the list. Sparked into action by that feedback, the CDRA created an End Markets Development Committee with the aim of moving this area of our industry forward as a group.

The End Markets Development Committee’s mission is to provide guidelines and other assistance in developing end markets for materials in the Construction & Demolition recycling industry. The committee had its first in-person meeting at the March 2020 C&D World conference in Las Vegas. Members came together and heard updates on internal guidelines for creating an end product as well as the CDRA collaborations with the University of Florida. One of the most high-volume materials in the industry is wood, while one of the most challenging is C&D fines. The CDRA has long sponsored research by UFL on C&D fines, their varied makeup and attributes. Now the CDRA, with the support and management of the committee, is sponsoring a study into the interaction of C&D fines with a wood-derived biochar. The results of this study could effectively help tackle two of the most abundant and difficult materials to move, by creating an end market that combines them both together.

This theme was expanded on at the highly successful End Markets panel. Dr. Townsend of UFL presented on enhancing markets for recovered C&D derived products, specifically opportunities with C&D fines and wood-derived biochar. C&D fines are notorious for their heavy sulfate content, which comes from the breakdown of drywall in mixed piles. When fines with heavy sulfate levels get wet, they react with the water to create hydrogen sulfide, a compound that creates odors and poses health and safety concerns. At the same time, biochar is known to absorb hydrogen sulfide. By mixing biochar with C&D fines in simulated landfill reactors, the study was able to give proof of concept that biochar can reduce the hydrogen sulfide emissions from landfilled C&D fines.

The End Markets Development Committee will help direct this research as UFL enters the next phases of the study, where they will hone in on the optimal mix and then scale the study to validate the approach at an actual landfill site. Areas of interest during these next phases include how the type of biochar impacts the mix, and the availability of that in the industry. Champion Waste and Recycling Services is an example of a CDRA member pioneering the production of biochar, and their presentation on the End Market panel was an inspiring glimpse into that. CDRA Recycler of the Year DTG Recycle rounded out the panel and demonstrated their commitment to furthering the reach of C&D recycling through creative and original programs that focus on connecting the need with the resource. The End Market panel was an excellent testament to the expertise that exists within the CDRA, and the potential opportunities that exist when we bring those elements together.

The enthusiasm and momentum behind the End Market Development Committee has been evident from its inception. It has garnered impressive support and participation from volunteers interested in being a part of this exciting work. Looking forward, it will continue to act as an incubator where innovation and industry can come together to identify opportunities for developing and expanding new end markets for the C&D recycling industry. As we take on some of the biggest challenges of our lifetimes within the industry, it remains clear that developing end markets will always be part of the solution. We look forward to being a part of that solution.

Besides serving as Co-Chairs of the End Markets Development Committee, Bernie Laber is Executive Project Manager of Revolution Recovery, and John Thomas is President of R&B Debris.
C DRA member R&B Debris is offering a $1,000 prize to the company that recruits the most new members for the CDRA by the time of the Association’s March 2021 Annual Meeting—C&D World—Austin, TX. To make the challenge a bit more exciting, the Hainesport, NJ, company is having an internal contest to gain CDRA memberships. President John Thomas explains further:

I appreciate the CDRA and what it has allowed us to learn. The bi-weekly pandemic effect calls have been a shining light during the darkest hours of our industry. They allowed me to realize that I wasn’t the only one feeling the way I did.

I absolutely would like to see other members challenge their staff to encourage CDRA membership. In fact, I will put my money where my mouth is. I will donate a $1,000.00 cash prize at next year’s annual conference for the organization who generated the most new memberships. I have challenged my team to get me 10 new memberships and I will take the entire management staff in my Folsom office to Texas with me.

We are also in the process of adding a CDRA membership link on our website and promoting the CDRA through our monthly newsletters. Along with placing our newsletter in our customers statements, we are including a CDRA membership application.

The CDRA is very important for our industry to continue to work together and share each other’s experiences whether they were successes or failures. It’s a great marketing mechanism for us but also helps us increase membership.

The CDRA is fortunate to have members that bring the energy and enthusiasm that John Thomas brings to the organization and the industry. This is a tremendous initiative taken on by R&B Debris and the Membership/Marketing Committee is grateful for the support. We will be rolling out the details of this contest shortly, but please take a minute to think about who could benefit from joining the CDRA, from the generators of the incoming material to the users of the end products. The CDRA provides a wealth of information and research for those interested in the C&D industry, and those companies who could benefit from learning more about the marketplace.

In fact, we have released or are about to release two new documents:

- A roadmap to proper regulatory and legislative steps to support legitimate C&D recycling while increasing local recycling rates.
- A guideline on how to develop an end market for a specific material.

Both are only available to members, though the former is also available for any government officials. We urge you to take advantage of these, and all the other materials available to members at www.cdrecycling.org. Also, always feel free to call the staff at CDRA if you have any problems or issues, and they will try to help.

Besides serving as co-chair of the CDRA’s Membership/Marketing Committee, Brandon Lapsys is President of Komptech Americas and Plexus Recycling Technologies.

Membership/Marketing Committee
R&B Debris Throws Down the Gauntlet for Membership Growth

By Brandon Lapsys, CDRA Membership/Marketing Committee Co-chair
Construction and Demolition Recycling Association (CDRA)

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Recycling Certification Institute Update
The “What is Going On?” Edition

by Stephen M Bantillo
Executive Director, Recycling Certification Institute

These are trying times for sure, but we are fortunate to report the Recycling Certification Institute is Open for Business and busy as ever. The home office is a safe place and we will continue to serve the C&D community.

In the previous issue we focused on quality vs quantity and identified several conflicts present in the system of rules and regulatory constructs. The coronavirus and subsequent shelter orders struck around the time that issue was published. What has happened since then? We are seeing a general decrease in both quality and quantity, with significant decreases in areas especially hard hit due to a variety of factors. Residue and ADC increases have been observed. Resource markets are struggling. C&D facilities have reduced staffing. The good news is that our diligence in following CDC protocols to prevent the spread of the coronavirus is making the light at the end of the tunnel a little brighter and closer. There is more good news for builders and facilities.

The USGBC recently assembled a meeting of expert stakeholders to discuss C&D recycling. The goal of the meeting was to have a dialogue among representatives of facilities, contractors and project teams, government, and USGBC and GBCI staff to explore ways to simplify the C&D recycling credit in LEED 4.1 while encouraging waste prevention through design, maintaining high diversion rates, and ensuring accurate project-level reporting.

Improvement opportunities worth exploring look to be further upstream, addressing what goes into projects versus focusing on what comes out of the tailpipe. This would include harder-to-handle materials and materials that, once commingled, can become extremely difficult to recycle. Looking at addressing highest life-cycle impact materials currently in the waste stream is another area.

From a practical perspective, requiring an RCI-level certification for any mixed materials facilities used by projects was also discussed. Projects that didn’t have access to an RCI-level certified facility would have the option of performing source separation instead. Increasing salvage and reuse was also an action discussed for consideration.

The direction of the dialogue was promising as there appeared to be consensus on the concept of an expanded menu of opportunities to maintain and increase diversion, address high-impact materials, improve quality of recovered materials, and ensure accurate project-level reporting. That brings us back to the focus on quality and quantity of materials coming into and out of C&D facilities. What gets measured gets managed.

The different perspectives on how to improve LEED 4.1 were appreciated and we extend our thanks to the USGBC for inviting RCI to contribute to this important dialogue. We look forward to the update on next steps. Until then, stay safe and healthy.

Stephen M Bantillo is Executive Director of the Recycling Certification Institute, and can be reached at info@recyclingcertification.org.

What Is Your C&D Facility’s Recycling Rate?
The Recycling Certification Institute has launched its online version of the Certification of Recycling Rates (CORR) program. This program provides credible, ISO-level third-party certification of C&D facilities’ true recycling rates.

Can You Prove It?
CORR is the only program that provides a credible, third-party look at the true recycling rates. It is the only program recognized by USGBC for the new extra point under LEED for using a certified recycling facility.

Why Become Certified with RCI?
• Government agencies want accurate reporting of C&D recycling rates from facilities
• Many green building programs require recycling of C&D materials
• LEED Specifies use of CORR to gain an extra point for your clients
• Verify your facility’s performance and have your recycling rate published with RCI
• Give your facility a marketing edge over the non-certified facilities

CORR is administered by the Recycling Certification Institute. For more information, including scheduling a recycling rate certification or to register your facility with the Institute, go to www.recyclingcertification.org

Contact: Recycling Certification Institute
PO Box 160166
Sacramento, CA 95816
916.242.8287
e-mail: info@recyclingcertification.org
website: www.recyclingcertification.org
Risk Management Committee
COVID 19—Anyone else tired of hearing that acronym?
By John Schumacher, CDRA Risk Management Committee Chair
Construction and Demolition Recycling Association (CDRA)

It seems things are very slowly beginning to transition back to more normal operations with still a lot of ground to cover before we feel free from the current circumstances.

Members should have seen a recent email from CDRA Risk Management Committee with information from various sources that are more specific to what we felt members would use. Please look at this recent email and check out the information you may find helpful. Here is the link to the information: cdrecycling.org/news/covid-19-resources.

Now is a great time to be pursuing any operational improvements that may be more difficult do during full throttle mode.

Insurance Management—coverage is still needed and your next renewal will be underwritten, likely with even more scrutiny. Property, Auto and Umbrella markets continue to get more difficult. Carriers are looking to insure best in class businesses. Now is a good time to make sure you fall into that category as your renewal approaches.

Safety Management—still a critical element in your business now and in the remaining part of the year.

Do not lose sight of your safety and risk management programs. A good time to keep a focus on employee safety within your facilities. If work hours are down, consider getting caught up on or ahead of safety training for the year.

Also, a focus on maintenance of both recycling plant and fleet can put your operation ahead for the remaining part of the year. Lastly, housekeeping is never as good as it can be. Now can be a good time for a deep clean and reduce dust and fire load within your MRF.

The Risk Management Committee is always looking for ideas members have that they can share or if there are needs our committee can help with.

Besides serving as chair of the CDRA’s Risk Management Committee, John Schumacher is a senior vice president with Assurance, a Marsh & McLennan Agency LLC Company. He can be reached at jschumacher@assuranceagency.com; 847-463-7224

Convention Committee (Continued from page 5)

The conference finale was our fundraiser held at Alexa’s Bar located in the Paris Hotel, and it was one of our best events ever! By becoming a pledge member, you help us achieve our goal to make sure the message of the economic advantages of recycling, as well as the environmental advantages, are brought to the attention of policymakers at all levels. We appreciate everyone who made a pledge to the CDRA this year to continue these efforts.

C&D World 2021

As we enter into the summer months the convention committee is already hard at work to prepare for our 2021 C&D World Conference sessions and tour which will be located in Austin, TX. There will be facility tour of CDRA’s 2018 Recycler of the Year RECON. RECON’s facility provides concrete, mixed C&D, and metal recycling, as well as roll-off service. As the first ever robotic sorting C&D operation in North America RECON truly has become a game changing facility for the Austin, TX construction recycling market.

CDRA’s call for 2021 nominations is also open at this time. For more information visit https://cdrecycling.org/news/cdra-awards/

C&D World 2022: The convention committee is already looking for locations to host our conference in 2022. We will be polling our members to see where you would like to see the conference be hosted.

C&D World 2023: Will be co-located with ConExpo/ConAgg in Las Vegas. We have secured the venue for our conference at the Paris Hotel. More information will come online as we get closer.

Thank you to all our attendees and sponsors for making this year such a success.

Look forward to seeing all of you soon.

Stay safe! Stay Healthy!

Besides serving as Chair of the CDRA’s Convention Committee, Paul Kuhar is Vice President of Champion Waste & Recycling in Dallas, TX
It has become increasingly obvious during the current pandemic how much State and local government influence the C&D Recycling industry. In addition to the “shelter-in-place” and other regulations that local officials had put on the general public, C&D recyclers were also affected by massive construction shutdowns and confusing determinations on what constitutes an “essential business.” Years of hard work and sacrifice, many of them in family run companies, have been wiped out or severely affected.

The CDRA Legislative Committee has never been so important, to impact the things we can, and to work with other organizations to develop responses on various issues. For example, the CDRA co-signed two separate letters, one to Congress and the other to the White House, asking for their support for the infrastructure legislation going through Congress. Infrastructure projects are a major end market for our industry, from recycled concrete base to mulch. There is large overlap between our committee and the End-Markets committee, and we continue to work together to provide solutions.

Please stay tuned for the CDRA to develop strategies to become more active in governmental actions.

Here are some other projects the committee has been working on:

- The CDRA has developed a Roadmap document to serve as a guide when local governments are setting up new regulations that affect the nature of our business. Our goal is to have them fully understand all angles to correctly implement solutions. All recycler members should download that document and share it with their regulators. The Roadmap document is also available for free to any government official.

- Committee work continues on updating the popular 50-state profile of C&D regulations. We will continue to provide members the names of the state officials who handle C&D issues, in addition to highlighting links to regulations that are related to C&D, in each state.

- Several committee members have been working with the U.S. Green Building Council on improving the MR recycling points under the LEED program. While well intentioned, the way the credit is written often does not make sense in the field. Our members have expressed frustration as their teams continue to spend time educating their customers and countering misunderstanding. Topics include better defining material “streams” and tackling the mostly unachievable “total weight reduction” portions of the credit.

- We have also been working with the USGBC to explain member feedback that the current Covid-19 period had been anything but normal. Maintaining our usual high recycling rates is not possible. Facility certification becomes an important discussion topic as real rates have fallen, but local governments and Point Reviews underscore some facilities who have reported increasing diversion. Our committee is dedicated to transparency and accurate reporting on this subject. Please contact me or Bill Turley if you are having an issue surrounding this matter.

- We are about to release a calculator that will allow C&D recycling facilities to determine the environmental benefit they are providing to their local communities. For example, you will be able to plug in your facility concrete tons recovered in the previous year, and the calculator will tell you how much equivalent gasoline was saved, or similar concepts. This will be available to members only on the website.

Besides serving as Chair of the CDRA Legislative Committee, Brock Hill is Vice President of Premier Recycle Company in San Jose, CA
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CDRA members subscribe to any of our informative magazines, contact subscriptions@CDRecycler.com
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Pitkin County Solid Waste Center
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Washington State University School of Design & Construction

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go forWard solutions LLC
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Novem Industries
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Trojan Recycling, Inc.
Tunnel Hill Partners
United Material Management of Millbury, LLC
United Recycling & Container
United Recycling Seattle
UPPW Local 175 Training Fund
**USA Gypsum**
Van der Linde Recycling
Victory Metals & Recycling, LLC
Waste Connections
**WM Recycle America**
**Zanker Recycling**
Zwicky Processing and Recycling Inc.
Trojan Recycling, Inc.
Broad Run Recycling, leading the way for construction waste recycling in the Washington DC area since 2008.

BRR thanks the members and staff of the CDRA for your continued support and advocacy.

Broad Run Recycling
9220 Developers Dr.
Manassas, VA 20109
571.292-5333
www.broadrunrecycling.com
JOINING
the
CDRA
Construction & Demolition Recycling Association

Your CDRA Membership Includes:
• Full access to association resources and membership list for networking
• Reduced registration rates for the CDRA Annual Meeting and other association events
• Member listing on the CDRA website, CDRecycling.org

Membership Categories and Dues
We are a (please check one):
☐ C&D Processor, Generator, Landfill, or Hauler . . . $795
☐ Industry Consultant . . . . . . . . . . . . . . . $795
☐ Government Agency . . . . . . . . . . . . . . . $275
☐ Industry Vendor . . . . . . . . . . . . . . . . $1,295

TOTAL ENCLOSED: ___________ check no.: ___________ (you may also join online at www.cdrecycling.org)

How did you hear about us?
☐ Business Referral/Colleague Name _______________ [ ] Magazine Ad or Newsletter/Name _______________
☐ Tradeshow/Conference Name _______________ [ ] Other/Please list _______________________________
☐ Online Search

Company Name:________________________________________________________
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City: _____________________________ ST/Prov: __________ Zip/Postal Code: _____________________________
Telephone: __________________________ Fax: _____________________________
Website: ___________________________
Primary Contact: __________________________ Title: ___________________________
Primary Contact Email Address: (REQUIRED) ______________________________

If your facility address differs from your mailing address, please indicate how you want your organization to be listed on the CDRA website:

Company Name:________________________________________________________
Company Representative (title optional): ___________________________________
Street Address: __________________________________________________________
City: _____________________________ ST/Prov: __________ Zip/Postal Code: _____________________________
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Additional Contacts (please provide up to two additional names and email addresses):
Name: ___________________________ Title: ___________________________ Email: ___________________________
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2021 C&D WORLD
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March 21-23, 2021

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